

Press Release

FOR IMMEDIATE RELEASE

Barclays Group wins Best Cash Management and Trade Finance Bank award in South Africa for 2015 from The Asian Banker.

- **In 2015, Barclays Group saw over 30% growth in operating revenue from both the cash management and trade finance business.**
- **The bank's end to end supply chain finance capabilities has seen significant take up in this space from global corporates**
- **Barclays has a sophisticated cash management and trade finance global platform that is flexible and agile.**

Abu Dhabi, October 6th 2015 –Barclays Group has been named as the winner of Best Cash Management and Trade Finance Bank award in South Africa 2015 from The Asian Banker during the Third Annual Middle East and Africa Awards Ceremony. The ceremony was held at the Park Hyatt, Saadiyat Island in Abu Dhabi on October 6th 2015.

In South Africa, despite the slowdown in the economy Barclays Group South Africa saw over a 30% growth in operating revenue from both the cash management and trade finance business. The trade finance operating profit before tax increased in one year by over 80% as this has been a key area of focus for the bank. Barclay's extensive footprint across the continent and the world coupled with its innovative product offering has led to a 20% market share across the board in the transaction banking business in South Africa.

The bank's end to end supply chain finance capabilities has seen significant take up in this space from global corporates. Barclays global has an online platform connecting both suppliers and buyers in one space. The supplier supply chain side is also supported by government initiatives specifically in retail and manufacturing space that helps support small businesses. This new solution will quickly differentiate the bank amongst its regional and global peers.

Barclays has a sophisticated cash management and trade finance global platform that is flexible and agile. The bank's light channel and middleware structure allows the bank to provide customized solutions for clients in a short period of time. Clients are able to receive customizable applications and have an integrated experience across countries. Leveraging on their sophisticated platform the bank looks to be able offer customized solution in less than a month for clients in 2016.

The Asian Banker Transaction Banking Awards is the most rigorous, prestigious and transparent annual awards programme recognising leadership in the cash management, trade finance and payments industries among international financial institutions in Asia Pacific and

in the last two years has grown to include the Middle East & Africa. The Transaction Banking Awards evaluate bank's achievements in cash management, payments, and trade finance. The winners for these awards are determined through a combination of surveys, interviews and field research by The Asian Banker's research staff.

A stringent three-month evaluation process based on a balanced and transparent scorecard was used to determine the winners.

About The Asian Banker

The Asian Banker is the region's most authoritative provider of strategic business intelligence to the financial services community. The Singapore-based company has offices in Singapore, Malaysia, Hong Kong, Beijing and Dubai as well as representatives in London, New York and San Francisco. It has a business model that revolves around three core business lines: publications, research services and forums. The company's website is www.theasianbanker.com

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